

DEPARTMENT OF HOMELAND SECURITY

OVERALL GRADE



GREEN

- DHS achieved 35.34% exceeding its small business goal of 30%
- Although DHS did not meets its SDVOSB goal, it did make progress in amount of dollars
- DHS exceeded its WOSB, and HUBZone goals
- DHS achieved 13.38% exceeding its SDB goal of 8%

SMALL BUSINESS GRADE



GREEN

FY2006/FY2007 %
GOAL

30%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

31.60% (\$4,410,173,942)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

35.34% (\$3,832,162,724)

MADE PROGRESS?

N/A

SOCIO-ECONOMIC GRADES

SDB

FY2006/FY2007 %
GOAL

8%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

10.73% (\$1,497,052,836)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

13.38% (\$1,453,850,575)

MADE PROGRESS?

N/A

GREEN

WOSB

FY2006/FY2007 %
GOAL

5%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

5.31% (\$933,492,261)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

7.98% (\$845,334,056)

MADE PROGRESS?

N/A

GREEN

HUBZONE

FY2006/FY2007 %
GOAL

3%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

3.30% (\$460,271,935)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

3.10% (\$317,177,978)

MADE PROGRESS?

N/A

GREEN

SDVOSB

FY2006/FY2007 %
GOAL

3%

FY2006 SMALL BUSINESS
ACHIEVEMENTS

1.53% (\$214,054,627)

FY2007 SMALL BUSINESS
ACHIEVEMENTS

1.36% (\$151,512,452)

MADE PROGRESS?

YES

RED

CRITERIA



GREEN

THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN THE REMAINING GOALS.**



YELLOW

THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND **MAKE PROGRESS IN REMAINING GOALS**



RED

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).